

# **Speaker Interview Question Guide**

Ask These 10 Questions Before You Book Your Next Keynote Speaker

#### Why This Guide Matters:

A decent stage presence means nothing if the message doesn't move your people. These 10 questions help you choose a speaker who delivers *real* impact, not just courteous applause.

#### Strategic Fit

## 1. How do you tailor your keynote to our audience and goals?

Look for: Curiosity about your organization, examples of customization, and a collaborative tone.

## 2. What's the biggest shift we should expect after your talk?

Look for: Specific outcomes—mindset, behavior, leadership engagement—not vague inspiration.

# 3. How do you ensure your message resonates across diverse roles or backgrounds?

Look for: Awareness of cultural dynamics, inclusive language, and personal adaptability.

#### **Content Depth**

## 4. What lived experience do you draw from in your message?

Look for: Credibility, vulnerability, and alignment with leadership or mission-driven work.

# 5. Can you share a story of a keynote that created visible change afterward?

Look for: Measurable shifts in behavior, policy, morale, or leadership culture.

## 6. How do you balance inspiration with practical takeaways?

Look for: Clear calls to action, tools, or frameworks attendees can immediately use.

## 🔁 Post-Event Support

# 7. Do you provide any resources or follow-up to extend the keynote's impact?

Look for: Books, Workbooks, video courses, post-keynote calls, or related workshops.

# 8. How do you handle sensitive topics like politics, leadership scandals, or DEI?

Look for honesty, clarity, and emotional intelligence, rather than avoidance.

Red Flags to Watch For

- "I give the same talk everywhere—it just works."
- "We'll figure out the details when I get there."
- "I prefer not to address anything sensitive or controversial."
- "I need bottled water at 68.4 degrees, and I only want green M&Ms in my room."

### 🔽 Bonus Tip

#### Ask this last: "What does a successful keynote look like to you?"

This gives insight into their values, intentions, and whether their version of success aligns with yours.

Download more leadership tools at <u>AntonGunn.com/Resources</u>
Ready to book a keynote speaker who checks every box? Let's talk: <u>Book Anton</u>